

START

- 1 a) **Calculate** the gross profit for the first year.
- b) **Calculate** the net profit for the first year.

- 2 a) **Calculate** the GP margin for the first year.
- b) **Calculate** the NP margin for the first year.
- c) **Outline** what the NP margin shows.

- 3 a) **Explain** why non-current assets are depreciated.
- b) **State** two methods of calculating depreciation.

- 4 The 'other expenses' figure excludes depreciation for the coffee machine and van leasing costs. **Recalculate** the net profit, after adjusting for straight line depreciation of the coffee machine and the van lease.

- 14 A nearby competitor is closing down, and has offered a large stock of inventories at a very low price. **Outline** the pros and cons of accepting this offer.

- 13 At the end of Year 1, the coffee machine breaks down. It is irreparable and needs to be replaced. A £15,000 loan is needed to purchase a new one. **Explain** how the receipt of the loan will be dealt with in the accounts.

- 12 The main supplier has offered early payment discounting. **Explain** one advantage and one disadvantage of this offer.

- 11 a) **Explain** how accruals are dealt with in the statement of comprehensive income.
- b) **Explain** how accruals are dealt with in the statement of financial position.

BUSINESS PROFILE

A high quality coffee shop, trading for one year.

Data Drop		
Sales = £90,000	Cost of Goods Sold = £45,000	Other expenses = £28,000
Coffee machine cost = £8,000	Expected life = 10 years	Residual value = £2,000
Van leasing cost = £200 a month	Current Assets = £4,000	Current Liabilities = £3,000



- 5 **Calculate** the net book value of the coffee machine at the end of Year 1 using the data drop & your calculations in Q4.

- 6 **Classify** the items below as either current assets or current liabilities: trade receivables, trade payables, accruals, inventories, cash, bank overdraft, prepayments.

- 7 a) **Calculate** net current assets using the data drop.
- b) **State** an alternative name for net current assets.

- 8 a) **Calculate** the current ratio using the data drop.
- b) **Explain** whether this ratio is satisfactory or not. Give a reason for your answer.

- 10 a) **Define** the term accrual using a suitable example.
- b) **Define** the term prepayment using a suitable example.

- 9 a) **Explain** how the purchase of more inventories, using cash, would affect the current ratio.
- b) **Explain** how the purchase of more inventories, using cash, would affect the liquid capital ratio.

BUSINESS FINANCE SUGGESTED ANSWERS

- 1 a)** $\text{Sales} - \text{COGS} = \text{GP}$
 $£90,000 - £45,000 = £45,000$
- b)** $\text{GP} - \text{other expenses} = \text{NP}$
 $£45,000 - £28,000 = £17,000$

- 2 a)** $\text{GP}/\text{sales} \times 100 = \text{GP margin}$
 $£45,000/£90,000 \times 100 = 50\%$
- b)** $\text{NP}/\text{sales} \times 100 = \text{NP margin}$
 $£17,000/£90,000 \times 100 = 18.89\%$
- c)** For every £1 of sales made, 18.89p is NP.

- 3 a)** To reflect a true and fair value in the accounts, uphold the concept of prudence – never anticipate a profit, always anticipate a loss.
- b)** Straight line method.
Reducing balance method.

- 4** Coffee machine depreciation = $(£8,000 - £2,000)/10 \text{ years} = £600 \text{ per year}$.
- Van leasing = $£200 \text{ per month} \times 12 \text{ months} = £2,400 \text{ per year}$.
- Adjusted other expenses = $£28,000 + £600 + £2,400 = £31,000$
- GP – other expenses = NP $£45,000 - £31,000 = £14,000$

- 14** Pros – lower unit price, increases profit margin and contribution per unit, reduces BEP
- Cons – ties up cash, liquidity problems, liquid capital ratio↓, already place minimum monthly orders with existing supplier to get credit terms, inventories perishable,↑ waste if unsold.

TIME TO REVIEW YOUR LEARNING.....
List three content points that you are confident with and three that require some attention.

- 5** Cost – depreciation = NBV
 $£8,000 - £600 = £7,400$

- 13** Add loan amount to non-current liability, cash into current assets. Once asset purchased, repayments and depreciation will be expenses, outflows from cash, non-current asset will depreciate annually.

- 12** Adv – lower unit price, increases profit margin and contribution per unit, reduces BEP.
- Disadv – loss of credit may impact on cash flow as ability to delay payment is lost.

- 11 a)** Added to relevant expense.
- b)** Increase the value of CL by creating ‘accruals’ in CL section.

- 10 a)** Amount due, but not yet paid, e.g. outstanding bill.
- b)** Amount paid, but not yet owing, e.g. phone line rental paid in advance.

- 9 a)** It wouldn’t change as the total value of CA will be the same.
- b)** It would decrease as more inventories are deducted from CA, which may lead to liquidity problems.

- 6** Classify the items below as either CA or CL:
- CA = inventories, trade receivables, prepayments, cash.
- CL = trade payables, accruals, bank overdraft.

- 7 a)** $\text{CA} - \text{CL} = \text{net current assets}$
 $£4,000 - £3,000 = £1,000$
- b)** Working capital.

- 8 a)** $£4,000/£3,000 = 1.33 : 1$
- b)** No. It is below the recommended ratio of 1.5-2 : 1. However, depends on inventory turnover rate and nature of inventory. Supermarkets have low current ratios but as stock rotates quickly, cash flows in regularly.